

Real Estate Company Name:
Real Estate Company Address:

DATE:
ADDRESS:
EMAIL:
TRAINEE NAME:

CONTRACT OF ENGAGEMENT – TRAINEE SALESPERSON

We offer you a Contract of Engagement as a Trainee Salesperson with theBranch from (Company name) on the following terms and conditions.

1. The relationship between us shall be that of trainer and trainee.
2. The purpose of this Contract of Engagement shall be to provide you with practical real estate training in conjunction with your Skills' Real Estate Salesperson programme.
3. Both parties agree that there shall be no payments required between the two parties in terms of this contract.
4. We agree to provide you with:
 - I. Administrative assistance regarding Sale & Purchase agreements and Agency agreements for learning and assessment purposes.
 - II. Mentoring by Branch Manager in the key areas of sales development.
 - III. Access to experienced salespeople and selling techniques.
 - IV. Familiarisation with our systems and procedures.
5. You agree that during the term of this contract you will not undertake any activity or provide any service that comes within the definition of 'real estate agency work' in the Real Estate Agents Act 2008.
6. You agree to comply with all (Company name) rules and regulations as outlined in the company policies manual.
7. You will ensure that confidentially of (Company name) affairs is maintained at all times.
8. For the avoidance of doubt, it is agreed that you are to be completely independent of (Company name) and are not to be considered for any purpose to be an employee. You will have no ability to speak for or bind (Company name) unless expressly authorised by the company in specific circumstances.
9. Either party may give one week's notice to terminate this Contract of Engagement
10. If it is not earlier terminated in accordance with clause 9, this Contract of Engagement shall automatically terminate on the: i) Completion of the Salesperson qualification; or. ii) 12 months from the date of this contract. ("the automatic termination date"). No notice is required to be given of the automatic termination date.
11. If you succeed in receiving your New Zealand Certificate in Real Estate (Salesperson) (Level 4) then we will give favourable consideration to offering you a Contract for Services as a Salesperson with (Company name). However, nothing in this Contract of Engagement should be construed as a guarantee of a Contract for Services.

Please sign an acceptance of this offer in duplicate - one for you and one for Head Office.

Yours faithfully

Name:
MANAGER

Trainee Section:

I, have read the above terms and conditions and have had an opportunity to seek advice about the Contract of Engagement and the intention that this Contract of Engagement be that of a trainee. I denote my acceptance of this offer by signing both copies of this Contract of Engagement. One copy is to be retained by me and one copy provided to (Company name) Head Office.

Signature: Date: